BRAND LAUNCH! HOW TO EXECUTE A BREAKTHROUGH BRAND ROLLOUT

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AMPLIFY



GENERAL CONSIDERATIONS

- Decide Full or Phased
- Internal Launch Always Comes First
- The Scope of the Rollout Depends on the Degree of Change
- Give Yourself Enough Time





PLANNING

- Identify Key Audiences
- Develop a Brand Launch Sequence
- Prepare All Touchpoints and Communications
- Launch Internally
- Launch to the World
- Plan Beyond Launch





START HERE

ACTIVITIES AT A GLANCE

- Develop launch messages
- O Develop a PR strategy
- Create/update all branded marketing assets
- Get all public channels ready
- Plan internal rollout
- Plan external rollout

TIMING AND PRIORITIES

- Assets requiring a longer production time
- Time-sensitive day-of activities
- Internal rollout campaign (assets, communications)
- External rollout campaign (assets, communications)
- Low-priority assets

CRITICAL COMMS AND CHANNELS

- Rebrand story
- Brand launch video
- Employee communications
- External campaigns
- Web, email and third-party platforms
- Online communities
- PR





ROLLING IT OUT

- Internal Rollout
- External Rollout





KEY AUDIENCES: INTERNAL

- Leadership
- Marketing
- BD/Account Managers
- Other Client-Facing Teams

- HR and Recruitment
- Brand Champions
- All Employees
- New Employees





INTERNAL ROLLOUT

- Internal Pre-Launch Teaser Campaign
- Firm-Wide Coordinated Brand Launch Event
- On-Brand Employee Gifts and New Swag
- Post-Launch Brand Communications
- Ongoing Brand Education and Engagement





KEY AUDIENCES: EXTERNAL

- Current Clients and Key Business Connections
- Prospects
- Subcontractors and Vendors
- Industry and Media
- All Contacts





COMMUNICATIONS AND CHANNELS

- LinkedIn and Social
- Email Marketing
- Email Signatures
- Industry Events, Conferences and Tradeshows
- Personal Touches





POST LAUNCH

- Communications
- Brand Education and Advocacy
- Brand Management





INTERNAL BRAND WEBSITE

- FAQs
- Message Board/Forum
- Brand Story/Video
- Launch Event Video

- Brand Guidelines
- Downloadable Assets
- Marketing Templates
- Fun Branded Stuff
- Brand Training Materials
 Branding Point of Contact





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ADDITIONAL RESOURCES
BIT.LY/3MGLDNA